



INTERLIBRARY DELIVERY SERVICE of Pennsylvania

705 N. Shady Retreat Road, Doylestown, PA 18901

**MINUTES OF BOARD OF DIRECTORS MEETING**  
**March 9, 2016 Phone Conference**

NOTE: UNDERLINING INDICATES ACTION ITEMS.

**PRESENT** Board Members – Sandra Collins, Barbara Coopey, Donald Dilmore, Scott DiMarco, Roberta Jacquet, Anne Kruger, Sandra Sander, Catherine Wilt, Barbara Zaborowski  
Management Services – Pamela Dinan

**ABSENT** State Representative Patrick Harkins Georgia Laudenslager , Mary Maguire, Nick Reynolds, Mary Lou Sowden

President Barbara Zaborowski called the meeting to order at 11:02 pm.

Barbara Zaborowski provided an explanation of the proposed pricing model with a recommendation by the Ad Hoc Membership Fee Committee to not exceed \$5.00 per package at the high end of each category to create a more equitable cost per package across the fee schedule. Below is the proposed member fee schedule:

Proposed Pricing Model		
Category	2017 Member Fee	2017 Revenue
0 - 50	\$250.00	\$1,000.00
51 - 100	\$500.00	\$500.00
101 - 150	\$750.00	\$5,250.00
151 - 200	\$1,000.00	\$5,000.00
201 - 300	\$1,500.00	\$13,500.00
301 - 400	\$2,000.00	\$16,000.00
401 - 500	\$2,500.00	\$20,000.00
501 - 700	\$3,500.00	\$52,500.00

The proposed pricing model projects a revenue deficit of approximately \$25,000. The committee felt that this was an acceptable amount based on current cash reserves, while considering the uncertainty of the impact of nationwide shipping and the reduced shipping charges that IDS is currently seeing from UPS.

**MOTION** by the Ad Hoc Membership Fee Committee to approve the proposed member fee structure for current IDS members effective January 1, 2017. New IDS members will be allowed to join IDS under the new pricing structure effective July 1, 2016 at a prorated amount. Approved by all.

Meeting adjourned at 11:25am.

Minutes prepared by Pamela Newman Dinan, IDS Administrator, March 9, 2016.  
Minutes reviewed by Barbara Zaborowski, March 9, 2016.